

Abby Allison

# TOKEN OF TEACHING

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## Weekly Report 10/01/2017-10/07/2017

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In the Independent Study and Mentorship course, students face many challenges, but with greater challenge comes greater reward. This week was full of accomplishments.

The prior week, I learned how to cold call professionals and practiced with other students. Using this knowledge, I completed more cold calls this week. Few management consultants answer random numbers or have the time to take a call not on their schedule. This proved to be challenging while cold calling. Many students, myself included, set a goal to get an interview this week. After an hour and ten minutes of calling and going to voicemail, my call went through and it was easy to see the professional was very nice and willing to help. This was a moment of immense happiness. As a result, I scheduled my first interview. My interview went very well and the professional was very impressed with the Independent Study and Mentorship program. She even sent a follow up email admiring the motivation of ISM students. She stressed keeping in touch and I really enjoyed talking to her and hope she could be my mentor for the year, even though she is very busy. This interview was a moment of success in my ISM journey.

It was shown through the interview that working at a large firm means getting paid to travel. The professional enjoyed the travel aspect of the job, but mentioned how others do not enjoy traveling. This was brand new information.

Next week, my goal is to schedule another interview.